CODE NO: R7-31/MBA JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD MBA-III Semester Regular Examinations February -2010 LOGISTICS AND SUPPLY CHAIN MANAGEMENT

Time:3hours

Max.Marks:60

Answer any Five questions All questions carry equal marks

- 1. Discuss the goal of a supply chain and explain the impact of supply chain decisions on the success of a firm.
- 2. How can the full set of logistical and cross-functional drivers be used to create strategic fit for a PC manufacturer targeting both time sensitive and price-conscious customers?
- 3. Why is it important to consider uncertainty when evaluating supply chain design decisions?
- 4. What role does forecasting play in the supply chain? Identify the components of demand forecast.
- 5. What is the difference between lot-sized-based and volume based quantity discounts? When are quantity discounts justified in a supply chain?
- 6. Discuss key drivers that may be used to their transportation. How does tailoring help?
- 7. What are the four possible strategies in setting up global integrated logistics channels and how does each one operate?
- 8. What is a channel distribution? How are logistics and marketing mutually dependent on each other in making sure that the channel operates efficiently and effectively?